# VII. Financing and Risk

## Agency Financing Sources for Managed Care Systems

**Table 47** displays managed care systems by the types of agencies contributing to financing the systems.

| Table 47           Percent of Managed Care Systems by Agencies Contributing<br>to Financing the Managed Care System |           |       |           |            |       |                                  |                                   |  |  |  |
|---|-----------|-------|-----------|------------|-------|----------------------------------|-----------------------------------|--|--|--|
|   | 1997–98   | 2000  |           | 2003       |       | Percent<br>of Change<br>1997/98- | Percent<br>of Change<br>2000–2003 |  |  |  |
|   | Total     | Total | Carve Out | Integrated | Total | 2003                             | 2000–2003                         |  |  |  |
| Medicaid agency   | 100%      | 91%   | 100%      | 100%       | 100%  | 0%                               | 9%                                |  |  |  |
| Mental health agency  | 56%       | 76%   | 86%       | 0%         | 50%   | -6%                              | -26%                              |  |  |  |
| Child welfare agency  | 32%       | 21%   | 41%       | 13%        | 29%   | -3%                              | 8%                                |  |  |  |
| Juvenile justice agency   | 15%       | 9%    | 18%       | 0%         | 11%   | -4%                              | 2%                                |  |  |  |
| Education agency  | 12%       | 0%    | 14%       | 6%         | 11%   | -1%                              | 11%                               |  |  |  |
| Substance abuse agency  | 27%       | 9%    | 50%       | 6%         | 32%   | 5%                               | 23%                               |  |  |  |
| Health agency   | 17%       | 6%    | 23%       | 6%         | 16%   | -1%                              | 10%                               |  |  |  |
| MR/DD agency  | Not Asked | 3%    | 18%       | 6%         | 13%   | NA                               | 10%                               |  |  |  |
| Other   | 5%        | 3%    | 5%        | 0%         | 3%    | -2%                              | 0%                                |  |  |  |
| NA=Not Applicable   | -         |       |           |            |       |                                  |                                   |  |  |  |

As has been the case throughout the Tracking Project, the state Medicaid agency is the primary contributor of funds to managed care systems, contributing to 100% of the systems in the 2003 State Survey. The state mental health authority contributes to most carve outs (86%) but to none of the integrated systems in the sample. Since 2000, there has been a 26% decline in the percentage of managed care systems to which the mental health agency contributes funds, including a 10% decline in financing of carve outs and a 13% decline in financing of integrated systems. From 2000 to 2003, there has been a 9% increase in the percentage of managed care systems to which Medicaid contributes funds; all of the increase has occurred within carve outs.

The Tracking Project has found consistently over time that, in comparison to the large proportion of managed care systems to which state Medicaid and state mental health agencies contribute funds, the proportion of managed care systems to which other child-serving agencies contribute financing is relatively small. Although the 2003 data show increases since 2000 in the percentage of managed care systems in which other child-serving agencies (i.e., non-Medicaid and non-mental health) are contributing funds, these other agencies still contribute in relatively few cases. Child welfare and state substance abuse agencies contribute

funds to slightly less than one-third of the systems. Other agencies (e.g., juvenile justice, health, and education) contribute to fewer than 17% of the systems. As has been found throughout the Tracking Project, carve outs are far more likely than integrated systems to include dollars contributed by other child-serving (non-Medicaid and non-mental health) agencies.

**Table 48** displays this information in a slightly different way. It shows the increase (16%) in the percentage of systems that are funded only by Medicaid, the decline (22%) in the percentage of systems funded by both Medicaid and mental health, and the slight increase (5%) in the percentage of systems with multiple agencies contributing dollars. It also shows that other child-serving agencies are significantly more likely to contribute to carve outs than to integrated systems.

| Table 48           Percent of Managed Care Systems with Single or Multiple Agencies           Contributing to Financing the Managed Care System |       |         |       |           |            |       |                      |                      |                      |  |  |
|---|-------|---------|-------|-----------|------------|-------|----------------------|----------------------|----------------------|--|--|
|   | 1995  | 1997–98 | 2000  | 2003      |            |       | Percent<br>of Change | Percent<br>of Change | Percent<br>of Change |  |  |
|   | Total | Total   | Total | Carve Out | Integrated | Total | 1995–2003            | 1997/98–<br>2003     | 2000–2003            |  |  |
| Medicaid agency only contributing   | 40%   | 39%     | 26%   | 14%       | 81%        | 42%   | 2%                   | 3%                   | 16%                  |  |  |
| Medicaid and behavioral<br>health agencies<br>both contributing   | 20%   | 20%     | 35%   | 23%       | 0%         | 13%   | -7%                  | -7%                  | -22%                 |  |  |
| Other agencies<br>contributing in addition<br>to Medicaid and<br>behavioral health agencies40%41%39%63%19%45%4%3%5%                             |       |         |       |           |            |       |                      |                      |                      |  |  |

#### Types of Revenue Used To Finance Managed Care Systems

**Table 49** indicates the percentage of managed care systems by the types of revenue financing the systems.

| Table 49Percent of Managed Care Systems by Typeof Revenue Financing the Managed Care System |  |     |      |     |      |  |  |  |  |  |
|---|--|-----|------|-----|------|--|--|--|--|--|
| 2000 2003   |  |     |      |     |      |  |  |  |  |  |
|   | Total Carve Out Integrated Total 2000–2003 |     |      |     |      |  |  |  |  |  |
| Medicaid  | 97%  | 95% | 100% | 97% | 0%   |  |  |  |  |  |
| State general revenue   | 67%  | 64% | 44%  | 55% | -12% |  |  |  |  |  |
| Block grant   | 45%  | 50% | 0%   | 29% | -16% |  |  |  |  |  |
| Child welfare<br>(e.g., Title IV-E, IV-B)   | 21%  | 27% | 0%   | 16% | -5%  |  |  |  |  |  |
| TANF  | 12%  | 14% | 19%  | 16% | 4%   |  |  |  |  |  |
| SCHIP   | 45%  | 41% | 50%  | 45% | 0%   |  |  |  |  |  |
| Other   | 9%   | 9%  | 0%   | 5%  | -4%  |  |  |  |  |  |

Consistent with the agency source of funds, Medicaid revenue is the type of financing used in most systems (97%), followed by state general revenue (55% of systems); State Children's Health Insurance Program (SCHIP — 45% of systems); block grant (29% of systems, all carve outs); child welfare (16% of systems); and Temporary Assistance to Needy Families (TANF - 16% of systems). Consistent with the finding noted previously regarding a decline in the percentage of systems to which state mental health agencies contribute dollars, **Table 49** also shows a decline in the use of state general revenue and block grant financing.

As has been found consistently throughout the Tracking Project, integrated systems are slightly more likely than carve outs to use SCHIP and TANF dollars, in addition to Medicaid. Carve outs, however, are significantly more likely to use state general revenue, block grant, and child welfare dollars, in addition to Medicaid. In 2003, reportedly no integrated systems were using block grant or Title IV-E or IV-B (i.e., child welfare) dollars, compared to half of the carve outs using block grant funds and more than a quarter (27%) using child welfare dollars. These findings also are consistent with the previously discussed finding that only carve outs are covering non-Medicaid populations (and thus are drawing on non-Medicaid dollars).

| Table 50         Percent of Managed Care Systems by Type of Agency         and Revenue Source Financing the Managed Care System                       |                       |     |     |                 |     |     |       |  |  |  |
|---|-----------------------|-----|-----|-----------------|-----|-----|-------|--|--|--|
|   |                       |     |     | 2003            |     |     |       |  |  |  |
|   |                       |     |     | Type of Revenue |     |     |       |  |  |  |
| Agency Source         Medicaid         General<br>Revenue         Block<br>Grant         Child Welfare<br>(Title IV-E, IV-B)         TANF         SCH |                       |     |     |                 |     |     | Other |  |  |  |
| Medicaid agency   | 97%                   | 39% | 0%  | 0%              | 16% | 45% | 0%    |  |  |  |
| Mental health agency  | 16%                   | 37% | 29% | 0%              | 3%  | 11% | 5%    |  |  |  |
| Child welfare agency  | 5%                    | 11% | 3%  | 21%             | 3%  | 3%  | 0%    |  |  |  |
| Juvenile justice agency   | 0%                    | 3%  | 0%  | 5%              | 3%  | 3%  | 0%    |  |  |  |
| Education agency  | 3%                    | 8%  | 0%  | 0%              | 0%  | 3%  | 0%    |  |  |  |
| Substance abuse agency  | 11%                   | 16% | 11% | 3%              | 0%  | 3%  | 0%    |  |  |  |
| Health agency   | 8%                    | 8%  | 0%  | 0%              | 0%  | 3%  | 0%    |  |  |  |
| MR/DD agency  | 11% 3% 0% 3% 0% 3% 0% |     |     |                 |     |     |       |  |  |  |
| Other   | 3%                    | 0%  | 0%  | 0%              | 0%  | 0%  | 3%    |  |  |  |

**Table 50** provides a more extensive breakdown of the agencies and types of revenue financing managed care systems.

When these data are stratified by carve outs versus integrated systems (**Tables 51** and **52**), a distinct picture emerges of the greater extent to which carve outs are using multiple types of revenue contributed by multiple agencies. Even with carve outs more extensive use of multiple types of revenue contributed by multiple agencies, however, fewer than a third of managed care systems overall are using dollars contributed by non-Medicaid and non-mental health agencies (**Table 47**).

|                         | Table 51<br>Percent of Managed Care Systems by Type of Agency and Revenue Source<br>Financing the Managed Care System — Carve Out Systems |     |     |                 |     |     |    |  |  |  |  |
|-------------------------|---|-----|-----|-----------------|-----|-----|----|--|--|--|--|
|                         |   |     |     | 2003            |     |     |    |  |  |  |  |
|                         |   |     |     | Type of Revenue |     |     |    |  |  |  |  |
| Agency Source           | General<br>Medicaid         Block<br>Revenue         Child Welfare         TANF         SCHIP   |     |     |                 |     |     |    |  |  |  |  |
| Medicaid agency         | 95%   | 36% | 0%  | 0%              | 14% | 41% | 0% |  |  |  |  |
| Mental health agency    | 27%   | 64% | 50% | 0%              | 5%  | 18% | 9% |  |  |  |  |
| Child welfare agency    | 9%  | 18% | 5%  | 27%             | 5%  | 5%  | 0% |  |  |  |  |
| Juvenile justice agency | 0%  | 5%  | 0%  | 9%              | 5%  | 5%  | 0% |  |  |  |  |
| Education agency        | 5%  | 9%  | 0%  | 0%              | 0%  | 5%  | 0% |  |  |  |  |
| Substance abuse agency  | 14%   | 27% | 18% | 5%              | 0%  | 5%  | 0% |  |  |  |  |
| Health agency           | 14%   | 9%  | 0%  | 0%              | 0%  | 5%  | 0% |  |  |  |  |
| MR/DD agency            | 14%   | 5%  | 0%  | 5%              | 0%  | 5%  | 0% |  |  |  |  |
| Other                   | 0%  | 0%  | 0%  | 0%              | 0%  | 0%  | 5% |  |  |  |  |

|                         |  | Tabl | e 52 |                 |     |     |    |  |  |  |  |  |
|-------------------------|--|------|------|-----------------|-----|-----|----|--|--|--|--|--|
|                         | Percent of Managed Care Systems by Type of Agency and Revenue Source<br>Financing the Managed Care System — Integrated Systems |      |      |                 |     |     |    |  |  |  |  |  |
|                         |  |      |      | 2003            |     |     |    |  |  |  |  |  |
|                         |  |      |      | Type of Revenue |     |     |    |  |  |  |  |  |
| Agency Source           | Agency Source         General         Block         Child Welfare         TANF         SCHIP                                   |      |      |                 |     |     |    |  |  |  |  |  |
| Medicaid agency         | 100%   | 44%  | 0%   | 0%              | 19% | 50% | 0% |  |  |  |  |  |
| Mental health agency    | 0%   | 0%   | 0%   | 0%              | 0%  | 0%  | 0% |  |  |  |  |  |
| Child welfare agency    | 0%   | 0%   | 0%   | 13%             | 0%  | 0%  | 0% |  |  |  |  |  |
| Juvenile justice agency | 0%   | 0%   | 0%   | 0%              | 0%  | 0%  | 0% |  |  |  |  |  |
| Education agency        | 0%   | 6%   | 0%   | 0%              | 0%  | 0%  | 0% |  |  |  |  |  |
| Substance abuse agency  | 6%   | 0%   | 0%   | 0%              | 0%  | 0%  | 0% |  |  |  |  |  |
| Health agency           | 0%   | 6%   | 0%   | 0%              | 0%  | 0%  | 0% |  |  |  |  |  |
| MR/DD agency            | 6%   | 0%   | 0%   | 0%              | 0%  | 0%  | 0% |  |  |  |  |  |
| Other                   | 6%   | 0%   | 0%   | 0%              | 0%  | 0%  | 0% |  |  |  |  |  |

The significance of the types of revenue and agencies financing managed care systems has to do with the fact that many of the populations of children enrolled in publicly financed managed care rely on multiple funding streams and agencies for behavioral health service delivery. This is true, for example, of children involved in the child welfare and juvenile justice systems, children receiving Supplemental Security Income (SSI), children with serious disorders who may not qualify for SSI, and children with co-occurring mental health and substance abuse disorders or mental health and developmental disabilities or chronic physical illnesses. Historically, there has been fragmentation across these funding streams and agencies, creating cost inefficiencies and confusion for families and providers. Managed care as a technology provides an opportunity to "blend" dollars and to rationalize the delivery system. The Tracking Project has found consistently that carve outs take greater advantage of this opportunity with respect to children with behavioral health disorders than do integrated systems, although neither carve outs nor integrated systems are utilizing this potential to any significant extent.

**Matrix 4** displays the agencies contributing to managed care systems in the 2003 sample by state.

|                      |    | Mat             | rix 4: Age           | ncies Co             | ntributing              | y to Finan       | cing the               | Managed       | Care Sys     | stem  |
|----------------------|----|-----------------|----------------------|----------------------|-------------------------|------------------|------------------------|---------------|--------------|-------|
| States Alpha List    |    | Medicaid Agency | Mental Health Agency | Child Welfare Agency | Juvenile Justice Agency | Education Agency | Substance Abuse Agency | Health Agency | MR/DD Agency | Other |
| Carve Out Design     |    |                 |                      |                      |                         |                  |                        |               |              |       |
| Arizona              | AZ | •               | •                    |                      |                         |                  | •                      |               |              |       |
| California           | CA | •               | •                    | •                    | •                       | •                | •                      | •             | •            |       |
| Colorado             | CO | •               | •                    | •                    | -                       | -                | -                      | -             |              |       |
| Delaware             | DE | •               | •                    | -                    |                         | •                | •                      |               |              |       |
| Florida              | FL | •               | -                    |                      |                         | -                | -                      |               |              |       |
| Georgia              | GA | •               | •                    |                      |                         |                  |                        |               |              |       |
| Hawaii               | HI | •               | •                    |                      |                         |                  |                        |               |              |       |
| Indiana              | IN | •               | •                    |                      |                         |                  |                        |               |              |       |
| lowa                 | IA | •               | •                    |                      |                         |                  |                        |               |              |       |
| Maryland             | MD | •               | •                    |                      |                         |                  |                        |               |              |       |
| Massachusetts        | MA | •               | •                    |                      |                         |                  |                        |               |              |       |
|                      |    |                 | •                    |                      |                         |                  |                        |               |              |       |
| Michigan             | MI | •               | •                    |                      |                         |                  | •                      | •             | •            |       |
| Nebraska             | NE | •               |                      |                      |                         |                  |                        |               |              |       |
| New Jersey           | NJ | •               | •                    | •                    |                         |                  |                        |               |              |       |
| Oregon               | OR | •               | •                    | •                    | •                       | •                | •                      | •             | •            |       |
| Pennsylvania         | PA | •               | •                    | •                    |                         |                  | •                      |               |              |       |
| Tennessee            | TN | •               | •                    | •                    |                         |                  | •                      | •             |              |       |
| Texas                | TX | •               | •                    |                      |                         |                  | •                      | •             |              | •     |
| Utah                 | UT | •               | •                    | •                    | •                       |                  | •                      |               | •            |       |
| Washington           | WA | •               | •                    |                      |                         |                  |                        |               |              |       |
| West Virginia        | WV | •               | •                    | •                    |                         |                  | •                      |               |              |       |
| Wisconsin 2          | WI | •               | •                    | •                    | •                       |                  |                        |               |              |       |
| Integrated Design    |    |                 |                      |                      |                         |                  |                        |               |              |       |
| Connecticut          | CT | •               |                      |                      |                         |                  |                        |               |              |       |
| District of Columbia | DC | •               |                      |                      |                         |                  |                        |               |              |       |
| Illionois            | IL | •               |                      |                      |                         |                  |                        |               |              |       |
| Minnesota            | MN | •               |                      |                      |                         |                  | •                      |               | •            |       |
| Missouri             | MO | •               |                      |                      |                         |                  |                        |               |              |       |
| Nevada               | NV | •               |                      |                      |                         |                  |                        |               |              |       |
| New Mexico           | NM | •               |                      |                      |                         |                  |                        |               |              |       |
| New York             | NY | •               |                      |                      |                         |                  |                        |               |              |       |
| North Dakota 1       | ND | •               |                      |                      |                         |                  |                        |               |              |       |
| North Dakota 2       | ND | •               |                      |                      |                         |                  |                        |               |              |       |
| Ohio                 | ОН |                 |                      |                      |                         |                  |                        |               |              |       |
| Oklahoma             | ОК | •               |                      |                      |                         |                  |                        |               |              |       |
| Rhode Island         | RI | •               |                      | •                    |                         |                  |                        | •             |              |       |
| South Dakota         | SD | •               |                      |                      |                         |                  |                        |               |              |       |
| Vermont              | VT | •               |                      | •                    |                         | •                |                        |               |              |       |
| Virginia             | VA | •               |                      |                      |                         |                  |                        |               |              |       |
| Wisconsin 1          | WI | •               |                      |                      |                         |                  |                        |               |              |       |
| Carve Outs           |    | 22              | 19                   | 9                    | 4                       | 3                | 11                     | 5             | 4            | 1     |
| Integrated           |    | 16              | 0                    | 2                    | 0                       | 1                | 1                      | 1             | 1            | 0     |
| Total                |    | 38              | 19                   | 11                   | 4                       | 4                | 12                     | 6             | 5            | 1     |

## Use of Medicaid Outside of Managed Care Systems

In a further effort to gauge the potential for fragmentation and cost shifting between managed care systems and other systems providing behavioral health services to children and adolescents, the Tracking Project has explored whether there are Medicaid dollars left outside of managed care systems that are being used by other child-serving agencies for behavioral health care. Over the past decade, states consistently have reported that some Medicaid dollars for children's behavioral health services are left outside of the managed care system in fee-for-service arrangements. As shown on **Table 53**, this was reported to be the case in 100% of the managed care systems in the 2003 sample.

| Table 53<br>Percent of Managed Care Systems in which Other Systems<br>Use Medicaid Dollars for Behavioral Health Services<br>Outside of the Managed Care System |       |           |            |       |                      |  |  |
|---|-------|-----------|------------|-------|----------------------|--|--|
|   | 2000  |           | 2003       |       | Percent<br>of Change |  |  |
|   | Total | Carve Out | Integrated | Total | 2000–2003            |  |  |
| Managed care systems in which<br>other systems use Medicaid<br>dollars outside of managed care  |       |           |            |       |                      |  |  |
| system  | 91%   | 100%      | 100%       | 100%  | 9%                   |  |  |

As shown on **Table 54**, the following child-serving agencies were reported to be using Medicaid dollars outside of the managed care system for children's behavioral health services: child welfare (in 72% of the systems); mental health, education, and mental retardation/ developmental disabilities (in 67% each); substance abuse (58%); juvenile justice (56%); and, health (44%). This raises issues of service coordination and "boundary management" that are discussed more fully in other sections of this report. It is clear, however, that, as has been consistently found by the Tracking Project, other child-serving agencies continue to have access to Medicaid dollars outside of managed care arrangements. This may create a safety net for vulnerable children should the managed care system fail to provide necessary services. On the other hand, it perpetuates opportunities for fragmentation and cost shifting.

| Table 54<br>Percent of Managed Care Systems in which Other Systems<br>Use Medicaid Dollars for Behavioral Health Services Outside<br>of the Managed Care System |                                       |     |      |     |      |  |  |  |  |
|---|---------------------------------------|-----|------|-----|------|--|--|--|--|
| 2000 2003 Percent of Change   |                                       |     |      |     |      |  |  |  |  |
|   | Total Carve Out Integrated Total 2000 |     |      |     |      |  |  |  |  |
| Mental health agency  | 50%                                   | 43% | 100% | 67% | 17%  |  |  |  |  |
| Child welfare agency  | 72%                                   | 71% | 73%  | 72% | 0%   |  |  |  |  |
| Juvenile justice agency   | 5 <b>9</b> %                          | 48% | 67%  | 56% | -3%  |  |  |  |  |
| Education agency  | 81%                                   | 62% | 73%  | 67% | -14% |  |  |  |  |
| Substance abuse agency  | 50%                                   | 38% | 87%  | 58% | 8%   |  |  |  |  |
| Health agency   | 41%                                   | 43% | 47%  | 44% | 3%   |  |  |  |  |
| MR/DD agency  | 72%                                   | 71% | 60%  | 67% | -5%  |  |  |  |  |
| Other   | 13%                                   | 0%  | 0%   | 0%  | -13% |  |  |  |  |

## **Cost Shifting**

Interestingly, given the fragmentation in financing and service responsibility that seems to persist, in half of managed care systems in 2003 (50%), cost shifting reportedly is not occurring, an improvement compared to reports of cost shifting in 2000. In 2000, cost shifting reportedly was occurring in two-thirds of the managed care systems, as compared with reports of cost shifting in only half of the systems in 2003. Carve outs were less likely to have reported cost shifting than were integrated systems. Possibly due to the later stages of development of managed care systems, progress has been made on resolving boundary issues. Additionally, as discussed earlier, there were some gains since 2000, at least by carve outs, in drawing in financing from multiple agencies, which may help to reduce cost shifting incentives (**Table 55**).

| Table 55           Percent of Managed Care Systems with Reports of Cost Shifting               |       |           |            |       |                        |  |  |  |  |
|--|-------|-----------|------------|-------|------------------------|--|--|--|--|
|  | 2000  |           | Percent    |       |                        |  |  |  |  |
|  | Total | Carve Out | Integrated | Total | of Change<br>2000–2003 |  |  |  |  |
| Cost shifting is not occurring   | 32%   | 55%       | 43%        | 50%   | 18%                    |  |  |  |  |
| Cost shifting is occurring from<br>the managed care system<br>to other child-serving systems   | 36%   | 25%       | 57%        | 38%   | 2%                     |  |  |  |  |
| Cost shifting is occurring from<br>other child-serving system<br>into the managed care systems | 43%   | 45%       | 43%        | 44%   | 1%                     |  |  |  |  |

When cost shifting is reported in 2003, there tends to be cost shifting from the managed care system to other child-serving agencies reported more for integrated systems than for carve outs, which was found in 2000 as well. This may be because integrated systems are identifying children but, with the more traditional, acute care benefit typically found in integrated systems, are limiting the duration and scope of care and passing children along to other systems.

Drawing conclusions about cost shifting remains problematic, as has been the case throughout the Tracking Project, since few systems (11%) actually track and monitor cost shifting (**Table 56**).

| Table 56   |       |           |            |       |                        |  |  |  |
|--|-------|-----------|------------|-------|------------------------|--|--|--|
| Percent of Reforms Tracking and Monitoring Cost Shifting |       |           |            |       |                        |  |  |  |
|  | 2000  | 2000 2003 |            |       |                        |  |  |  |
|  | Total | Carve Out | Integrated | Total | of Change<br>2000–2003 |  |  |  |
| Managed care systems tracking<br>cost shifting           | 16%   | 14%       | 6%         | 11%   | -5%                    |  |  |  |

#### Clarification of Responsibility Across Child-Serving Systems

The Tracking Project also has explored over time whether managed care systems incorporate strategies to clarify responsibility for providing and paying for behavioral health services across child-serving systems. As **Table 57** shows, over two-thirds of managed care systems in 2003 reportedly do incorporate such strategies, with carve outs being more likely to do so than integrated systems.

| Table 57         Percent of Managed Care Systems that Include Strategies to Clarify         Responsibility for Providing and Paying for Services Across Child-<br>Serving Systems |       |           |            |       |                      |  |  |  |
|---|-------|-----------|------------|-------|----------------------|--|--|--|
|   | 2000  |           | 2003       |       | Percent<br>of Change |  |  |  |
|   | Total | Carve Out | Integrated | Total | 2000–2003            |  |  |  |
| Managed care systems clarify<br>responsibility  | 64%   | 77%       | 59%        | 69%   | 5%                   |  |  |  |
| Managed care systems do not clarify responsibility  | 36%   | 23%       | 41%        | 31%   | -5%                  |  |  |  |

Additional analyses show that in managed care systems with strategies for clarifying responsibilities across child-serving systems, there also is less cost shifting reported, as was the case in 2000. In 2003, cost shifting was reported in 34% of managed care systems with strategies for clarifying service or payment responsibility, as compared to 58% of systems in which there were no such strategies.

#### **Use of Risk-Based Financing**

As **Table 58** shows, since 2000, there has been a 16% increase reported in the percentage of managed care systems using capitation, a 7% decline in the percentage using case rates, and a 5% decline in the percentage using neither. In other words, some systems seem to have moved toward more use of full-blown risk models since 2000. This may reflect an increasing sophistication with managed care on the part of state purchasers and/or an outgrowth of state budget problems.

Both carve outs and integrated systems reportedly have increased the use of capitation, with carve outs reporting a 14% increase in the use of capitation and integrated systems, a 5% increase. Carve outs still remain less likely to use capitation than integrated systems (68% of carve outs do versus 93% of integrated systems), but the gap seems to be narrowing.

| Table 58           Percent of Managed Care Systems Using Capitation and/or Case Rates |           |         |       |           |            |       |                                   |                                  |                                   |
|---|-----------|---------|-------|-----------|------------|-------|-----------------------------------|----------------------------------|-----------------------------------|
|   | 1995 1    | 1997–98 | 2000  |           | 2003       |       | Percent<br>of Change<br>1995–2003 | Percent<br>of Change<br>1997/98- | Percent<br>of Change<br>2000–2003 |
|   | Total     | Total   | Total | Carve Out | Integrated | Total |                                   | 2003                             | 2000 2000                         |
| Capitation  | 88%       | 92%     | 62%   | 68%       | 93%        | 78%   | -10%                              | -14%                             | 16%                               |
| Case Rates  | Not Asked | 16%     | 26%   | 18%       | 20%        | 19%   | NA                                | 3%                               | -7%                               |
| Neither   | 12%       | 11%     | 24%   | 27%       | 7%         | 19%   | 7%                                | 8%                               | -5%                               |
| NA=Not Applicable   |           |         |       |           |            |       |                                   |                                  |                                   |

**Table 59** provides reported examples of capitation and case rate approaches by state.

|                 |           | Examples of Cap                             | Table 59<br>bitation or Case Rate Ap                             | proaches by State                                     |  |
|-----------------|-----------|---|--|---|--|
| State           |           | Type of System<br>(Carve Out or Integrated) | Capitated Population   | Amount of Captitation Rate<br>(P/Month or P/Year)     | Amount of Case Rate<br>(P/Month or P/Year) |
| Arizona         | AZ        | Carve Out                                   | Children and adolescents–<br>behavioral health only.             | \$27.49 pmpm–average<br>\$19.81–\$31.79<br>pmpm–range |  |
|                 |           |   | Adults-behavioral health only.                                   | \$19.82 pmpm-average<br>\$12.63-\$29.44<br>pmpm-range |  |
|                 |           |   | Adults–with serious and persistent mental illness                | \$63.48 pmpm–average<br>\$46.14–\$81.11<br>pmpm–range |  |
|                 |           |   | SCHIP–Children and adolescents BH only.                          | \$11.33 pmpm–average<br>\$6.92–\$18.00<br>pmpm–range  |  |
| Delaware        | DE        | Carve Out                                   | Children and adolescents-<br>behavioral health only.             |   | \$4,239 pmpm                               |
| Hawaii          | HI        | Carve Out                                   | Children and adolescents<br>with serious emotional<br>disorders. | \$214 pmpm  |  |
| Indiana         | IN        | Carve Out                                   | Children and adolescents with serious emotional disorders.       |   | \$1,670 pmpm                               |
| lowa            | IA        | Carve Out                                   | Adults and children and adolescents–behavioral health only.      | \$30 pmpm–average                                     |  |
| Michigan        | MI        | Carve Out                                   | Children and adolescents–<br>behavioral health only.             | \$9.26 pmpm   |  |
| — next page     |           |   | Adults-behavioral health only.                                   | \$54.02 pmpm  |  |
| BH=Behavioral H | lealth, M | H=Mental Health, <b>SA</b> =Sub             | stance Abuse, <b>PH</b> =Physical Health,                        | pmpm=per member per month                             | )  |

|                             |   | Examples of Cap | Table 59 continued           bitation or Case Rate Ap   | proaches by State                                 |  |
|-----------------------------|---|-----------------|---|---|--|
| State                       | Type of System           State         (Carve Out or Integr |                 | Capitated Population  | Amount of Captitation Rate<br>(P/Month or P/Year) | Amount of Case Rate<br>(P/Month or P/Year) |
| Missouri                    | MO  | Integrated      | Category of Aid 1–TANF<br>Adults, TANF Children,<br>Medicaid for children,<br>refugee and Medicaid for<br>Pregnant Women. Average<br>monthly rate of \$145.31<br>(inlcudes maternity<br>supplemental payments). | \$145.31 pmpm–<br>average                         |  |
|                             |   |                 | Category of Aid 1–TANF<br>Foster Care, Child Welfare<br>Services, Division of Youth<br>Services, and Foster Care.<br>Average monthly capitation<br>rate of \$135.64.  | \$135.64 pmpm–<br>average                         |  |
|                             |   |                 | Category of Aid 5–MC+ for<br>kids (SCHIP) and TANF<br>Traditional. Average<br>Monthly capitation rate of<br>\$90.91 (includes maternity<br>supplemental payments).  | \$90.91 pmpm–<br>average                          |  |
| Nevada                      | NV  | Integrated      | Adults and children and adolescents–physical and behavioral health.   | \$342 pmpm  |  |
| New York                    | NY  | Integrated      | Adults and children and adolescents–physical and behavioral health.   | \$159 pmpm  |  |
| Pennsylvania<br>— next page | PA  | Carve Out       | Other: There are separate<br>rates for different<br>categories of assistance.   | \$75–\$120 pmpm–<br>range                         |  |

|                        |          | Examples of Cap                             | Table 59 continued<br>itation or Case Rate App                               | proaches by State                                 |  |  |
|------------------------|----------|---|--|---|--|--|
| State                  |          | Type of System<br>(Carve Out or Integrated) | Capitated Population   | Amount of Captitation Rate<br>(P/Month or P/Year) | Amount of Case Rate<br>(P/Month or P/Year) |  |
| Rhode Island           | RI       | Integrated                                  | Adults and children and<br>adolescents–physical and<br>behavioral health.    | \$75–\$180 pmpm–<br>range                         |  |  |
|                        |          |   | Children and adolescents<br>with serious emotional<br>disorders.             | \$300–\$550 pmpm–<br>range                        |  |  |
|                        |          |   | Children and adolescents in the child welfare system.                        | \$440 pmpm–average                                |  |  |
|                        |          |   | Children with special health care needs.                                     | \$300–\$550 pmpm–<br>range                        |  |  |
| South Dakota           | SD       | Integrated                                  | PCP's receive a case<br>management fee of<br>\$3 pmpm.                       | \$3 pmpm  |  |  |
| Tennessee              | ΤN       | Carve Out                                   | Children and adolescents<br>with serious emotional<br>disorders.             | \$319.41 pmpm                                     |  |  |
|                        |          |   | Adults with serious and persistent mental illnesses.                         | \$319.41 pmpm                                     |  |  |
| Texas                  | ТΧ       | Carve Out                                   | Children and adolescents-<br>behavioral health only<br>(TANF only).          | \$4.38 pmpm                                       |  |  |
|                        |          |   | Adults-behavioral health only (TANF only).                                   | \$18.32 pmpm                                      |  |  |
|                        |          |   | Children and adolescents<br>with serious emotional<br>disorders (TANF only). | \$40.76 pmpm                                      |  |  |
|                        |          |   | Adults with serious and persistent mental illnesses (SSI).                   | \$71.42 pmpm                                      |  |  |
| Vermont<br>— next page | VT       | Integrated                                  | Adolescents with serious<br>and persistent mental<br>illness.                | \$1,091.19 pmpm                                   |  |  |
|                        | ealth. M | H=Mental Health, SA=Subs                    | stance Abuse, <b>PH</b> =Physical Health,                                    | <b>ompm</b> =per member per month                 | <b>ו</b>                                   |  |

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| Table 59 continued           Examples of Capitation or Case Rate Approaches by State |             |  |  |  |  |  |  |  |
|--|-------------|--|--|--|--|--|--|--|
| Type of System<br>State (Carve Out or Integrate                                      |             | Capitated Population   | Amount of Captitation Rate<br>(P/Month or P/Year)                                  | Amount of Case Rate<br>(P/Month or P/Year) |  |  |  |  |
| Washington W   | A Carve Out | Nondisabled children and<br>adolescents–behavioral<br>health only. | \$15.76 pmpm   |  |  |  |  |  |
|  |             | Nondisabled adults–<br>behavioral health only.                     | \$13.03 pmpm   |  |  |  |  |  |
|  |             | Disabled children.   | \$76.42 pmpm   |  |  |  |  |  |
|  |             | Disabled adults.   | \$126.65 pmpm  |  |  |  |  |  |
| Wisconsin 2 W  | I Carve Out | Children and adolescents<br>with serious emotional<br>disorders:   |  |  |  |  |  |  |
|  |             | Children ComeFirst (Dane<br>County).                               | \$1,620.89 pmpm<br>(Medicaid Capitation<br>only. Does not include<br>other funds.) |  |  |  |  |  |
|  |             | Wraparound Milwaukee   | \$1,557 pmpm<br>(Medicaid Capitation<br>only. Does not include<br>other funds.)    |  |  |  |  |  |
| — next page  |             |  |  |  |  |  |  |  |

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#### **Rate Changes and Sufficiency Assessments**

Most managed care systems reportedly have changed the rates paid to MCOs since 2000, with over half (57%) reportedly increasing rates, and the remainder (43%) decreasing rates (**Tables 60** and **61**). The percentage of systems increasing rates has fallen since 2000, however, when 80% of systems that changed rates reportedly increased rates and 20% decreased them. Again, this may be due to a certain settling in the managed care landscape and/or state budget problems.

| Table 60<br>Percent of Managed Care Systems Reporting Changes in Capitation or Case Rates |                                  |     |            |       |                      |                      |     |
|---|----------------------------------|-----|------------|-------|----------------------|----------------------|-----|
|   |                                  |     |            |       | Percent<br>of Change | Percent<br>of Change |     |
|   | Total Total Carve Out Integrated |     | Integrated | Total | 1997/98–<br>2003     | 2000–2003            |     |
| Rate changes reported   | 53%                              | 83% | 89%        | 75%   | 82%                  | 29%                  | -1% |
| No rate changes reported  | 47%                              | 17% | 11%        | 25%   | 18%                  | -29%                 | 1%  |

| Table 61   |           |           |            |       |                        |  |
|--|-----------|-----------|------------|-------|------------------------|--|
| Direction of Rate Changes in Managed Care Systems<br>Reporting Changes in Rates  |           |           |            |       |                        |  |
|  | 2000 2003 |           |            |       |                        |  |
|  | Total     | Carve Out | Integrated | Total | of Change<br>2000–2003 |  |
| Rates have increased   | 80%       | 75%       | 67%        | 57%   | -23%                   |  |
| Rates have decreased         20%         25%         33%         43%         23% |           |           |            |       |                        |  |

As was the case in 2000 as well, about two-thirds of managed care systems reportedly assess on some systematic basis the sufficiency of rates paid to MCOs, with most then making adjustments in rates based on this assessment (**Tables 62** and **63**). As was also the case in 2000, carve outs are more likely than integrated systems to assess the sufficiency of rates for children's behavioral health services; 81% of carve outs do so versus only 42% of integrated systems.

| Table 62<br>Percent of Managed Care Systems that<br>Assess the Sufficiency of Rates |       |     |     |                      |    |  |  |
|---|-------|-----|-----|----------------------|----|--|--|
|   | 2000  |     |     | Percent<br>of Change |    |  |  |
|   | Total |     |     |                      |    |  |  |
| Managed care systems assess the sufficiency of rates                                | 61%   | 81% | 42% | 64%                  | 3% |  |  |
| Managed care systems do not<br>assess rate sufficiency39%19%58%36%-36               |       |     |     |                      |    |  |  |

| Table 63<br>Percent of Managed Care Systems that have Made Rate Adjustments<br>Based on Assessments of Rate Sufficiency |       |           |            |       |                        |  |  |
|---|-------|-----------|------------|-------|------------------------|--|--|
|   | 2000  | 2000 2003 |            |       |                        |  |  |
|   | Total | Carve Out | Integrated | Total | of Change<br>2000–2003 |  |  |
| Managed care systems have<br>made rate adjustments based<br>on assessments of sufficiency                               | 53%   | 67%       | 75%        | 69%   | 16%                    |  |  |
| Managed care systems have not<br>made rate adjustments based on<br>assessments of sufficiency                           | 47%   | 33%       | 25%        | 31%   | -16%                   |  |  |

# Required Allocation of a Percentage of the Rate to Behavioral Health

As **Table 64** shows, none of the integrated managed care systems specify that a percentage of the rate paid to MCOs be allocated for behavioral health services; this has been a consistent finding over the past decade. The impact analyses also found that most states do not know how much of the rate is going to behavioral health services for children in integrated systems.

| Table 64<br>Percent of Integrated Managed Care Systems that Require a Specified Percentage<br>of the Rate to be Allocated to Behavioral Health |                                     |  |   |   |  |   |  |  |
|--|-------------------------------------|--|---|---|--|---|--|--|
| 1997–98<br>Total   | 2000<br>Total                       | Carve Out  | 2003<br>Integrated  | Percent<br>of Change<br>1997/98–<br>2003  | Percent<br>of Change<br>2000–2003  |   |  |  |
| 0%   | 0%                                  | NA   | 0%  | 0%  | 0%   | 0%  |  |  |
| 100%   | 100%                                | NA   | 100%  | 100%  | 0%   | 0%  |  |  |
| 2  | e Allocat<br>1997–98<br>Total<br>0% | Allocated to Be       1997–98     2000       Total     Total       0%     0% | 2 Allocated to Behaviora       1997-98     2000       Total     Carve Out       0%     0% | Allocated to Behavioral Health       1997-98     2000     2003       Total     Carve Out     Integrated       0%     0%     NA     0% | Allocated to Behavioral Health       1997–98<br>Total     2000<br>Total     2003       0%     0%     Integrated     Total       0%     0%     NA     0%     0% | Percent<br>of Change<br>1997–98<br>Total     Percent<br>of Change<br>1997/98–<br>2003       0%     0%     Integrated     Total       0%     0%     NA     0%     0% |  |  |

#### Use of Risk Adjusted Rates and Other Risk Adjustment Mechanisms

As shown on **Table 65**, only about a third of managed care systems (31%) reportedly use risk adjusted rates specifically for high-need child populations, a very small (2%) increase over 2000, driven solely by a small increase in use of risk adjusted rates by carve outs. Integrated systems actually show a small decline in use of risk adjusted rates.

| Table 65<br>Percent of Managed Care Systems Using Risk Adjusted Rates<br>for High-Need Populations of Children and Adolescents<br>of Rate Sufficiency |       |           |            |       |                        |  |
|---|-------|-----------|------------|-------|------------------------|--|
|   | 2000  | 2000 2003 |            |       |                        |  |
|   | Total | Carve Out | Integrated | Total | of Change<br>2000–2003 |  |
| Managed care systems using<br>risk adjusted rates for high-need<br>populations  | 29%   | 27%       | 35%        | 31%   | 2%                     |  |

**Table 66** shows that only 13% of managed care systems in the 2003 sample (5 states) incorporate risk adjusted rates for children with serious emotional disorders, with carve outs more likely to do so. Ten percent of systems (4 states) incorporate risk adjusted rates for children in the child welfare system, with integrated systems more likely to do so. Eight percent of systems (3 states) incorporate risk adjusted rates for youth involved in the juvenile justice system, with integrated systems more likely to do so.

| Table 66Percent of All Managed Care Systems that Incorporate Risk AdjustedRates for Various Populations of High-Need Children and Adolescents |                                  |     |      |     |                        |  |  |
|---|----------------------------------|-----|------|-----|------------------------|--|--|
|   | 2000                             |     | 2003 |     | Percent                |  |  |
|   | Total Carve Out Integrated Total |     |      |     | of Change<br>2000–2003 |  |  |
| Risk adjusted rates for children<br>in child welfare system   | 11%                              | 5%  | 18%  | 10% | -1%                    |  |  |
| Risk adjusted rates for children<br>in juvenile justice system  | 6%                               | 5%  | 12%  | 8%  | 2%                     |  |  |
| Risk adjusted rates for children<br>with serious behavioral health<br>disorders   | 20%                              | 18% | 6%   | 13% | -7%                    |  |  |

As **Table 67** shows, few managed care systems use other types of risk adjustment mechanisms for children with serious behavioral health disorders, such as: stop-loss arrangements (used by 13% of systems, mainly integrated systems); risk corridors (used by 13% of systems, mainly in carve outs); reinsurance (used by 10% of systems, mainly in integrated systems); and risk pools (used in 3%, representing two carve outs, a 14% decline in use of risk pools by carve outs since 2000). In general, the use of risk adjustment mechanisms reportedly has declined slightly since 2000. This decline is found not only in integrated systems, which as discussed earlier, have dropped coverage of these high-need populations to a greater extent than carve outs since 2000; declines in use of various risk adjustment mechanisms are found in carve outs as well.

| Table 67<br>Percent of Managed Care Systems that Incorporate<br>Various Risk Adjustment Mechanisms |       |           |                      |       |           |  |  |  |  |
|--|-------|-----------|----------------------|-------|-----------|--|--|--|--|
|  | 2000  |           | Percent<br>of Change |       |           |  |  |  |  |
|  | Total | Carve Out | Integrated           | Total | 2000–2003 |  |  |  |  |
| Stop Loss  | 11%   | 5%        | 24%                  | 13%   | 2%        |  |  |  |  |
| Risk Corridors   | 14%   | 18%       | 6%                   | 13%   | -1%       |  |  |  |  |
| Reinsurance  | 17%   | 5%        | 18%                  | 10%   | -7%       |  |  |  |  |
| Risk Pools   | 17%   | 5%        | 0%                   | 3%    | -14%      |  |  |  |  |
| Other  | 14%   | 9%        | 6%                   | 8%    | -6%       |  |  |  |  |

The Tracking Project consistently has found a low reported incidence of the use of risk adjusted rates and other types of risk adjustment mechanisms for children with serious behavioral health disorders and children involved in child welfare and juvenile justice systems within publicly financed managed care systems. This has been a troubling finding, given that these populations can be expected to use more services and higher cost services; without risk adjustment mechanisms, there are incentives to underserve these vulnerable children.

#### **Risk Sharing**

In about half of managed care systems (46%), MCOs reportedly have all of the benefit and all of the risk, representing little change from 2000 (**Table 68**). Integrated systems are far more likely than carve outs to place full risk with the MCO; 69% of integrated systems structure risk in this way, compared to 32% of carve outs. In only 17% of systems do states reportedly have all the benefit and all the risk. These arrangements are found more in carve outs and tend to represent Administrative Service Organization (ASO) arrangements. In a little over a quarter of the systems (29%), MCOs and states share benefit and risk, about the same as in 2000, and these arrangements are found more in carve outs than in integrated systems (36% of carve outs versus 15% of integrated systems). In sum, just as integrated systems are more likely to utilize full blown capitation, they also are more likely than carve outs to utilize risk structuring arrangements that are arguably "riskier" for high-need populations of children with behavioral health disorders.

| Table 68<br>Percent of Managed Care Systems by Type of Risk Sharing Arrangement |       |         |       |           |            |       |                                   |                                  |                                   |  |  |
|---|-------|---------|-------|-----------|------------|-------|-----------------------------------|----------------------------------|-----------------------------------|--|--|
|   | 1995  | 1997–98 | 2000  | 2003      |            |       | Percent<br>of Change<br>1995–2003 | Percent<br>of Change<br>1997/98- | Percent<br>of Change<br>2000–2003 |  |  |
|   | Total | Total   | Total | Carve Out | Integrated | Total | 1775-2005                         | 2003                             | 2000-2003                         |  |  |
| MCOs have all the benefit and all the risk                                      | 31%   | 59%     | 45%   | 32%       | 69%        | 46%   | 15%                               | -13%                             | 1%                                |  |  |
| State has all the benefit and all the risk                                      | 6%    | 0%      | 10%   | 23%       | 8%         | 17%   | NA                                | 17%                              | 7%                                |  |  |
| MCOs and state share risk and share benefit                                     | 47%   | 22%     | 31%   | 36%       | 15%        | 28%   | -18%                              | 7%                               | -2%                               |  |  |
| MCO and state share<br>risk only  | 9%    | 6%      | 7%    | 0%        | 8%         | 3%    | -6%                               | -3%                              | -4%                               |  |  |
| MCO and state share benefit only  | 0%    | 13%     | 7%    | 9%        | 0%         | 6%    | 6%                                | -7%                              | -1%                               |  |  |
| NA=Not Applicable   |       |         |       |           |            |       |                                   |                                  |                                   |  |  |

Representing a change from 2000, in roughly half (53%) of managed care systems, providers do not share risk, with little reported differences between carve outs and integrated systems. In 2000, providers reportedly had no risk in only 25% of systems. Most of the change since 2000 in risk-sharing arrangements with providers seems to be driven by carve outs. In 2000, providers reportedly had no risk in only 18% of carve outs, compared to 55% in 2003. In 2000, the Tracking Project noted an increase from 1997/98 in the percentage of managed care systems that pushed risk to the provider level and speculated that this was developmental. In other words, as states and providers both acquired more experience with managed care, there seemed to be increasing interest on the part of both to have providers assume some degree of risk. However, this trend seems to have reversed course since 2000. Again only speculating, this may be because states reportedly are less engaged in raising rates in 2003 and, therefore, providers are less willing to also assume risk, or it may be because of failed risk sharing arrangements with providers in the past (**Table 69**).

| Table 69   |              |       |           |            |                                  |                                   |           |  |  |
|--|--------------|-------|-----------|------------|----------------------------------|-----------------------------------|-----------|--|--|
| Percent of Managed Care Systems that Share Risk with Service Providers |              |       |           |            |                                  |                                   |           |  |  |
|  | 1997-98 2000 |       |           | 2003       | Percent<br>of Change<br>1997/98- | Percent<br>of Change<br>2000–2003 |           |  |  |
|  | Total        | Total | Carve Out | Integrated | Total                            | 2003                              | 2000-2003 |  |  |
| Providers share risk   | 50%          | 75%   | 45%       | 50%        | 47%                              | -3%                               | -28%      |  |  |
| Providers have no risk   | 50%          | 25%   | 55%       | 50%        | 53%                              | 3%                                | 28%       |  |  |

In the 47% of managed care systems that do share risk with providers, risk sharing arrangements include subcapitation and bonuses/penalties tied to performance (used by 56% each in systems that share risk), and case rates (used by 44% of the systems that share risk). Use of subcapitation and performance-based bonuses/penalties represent the major increases in use of risk sharing arrangements with providers by systems employing risk sharing (**Table 70**).

| Table 70<br>Percent of Managed Care Systems that Share Risk with Providers<br>by Type of Risk Sharing Arrangement |              |       |           |            |       |                                  |                                   |  |  |  |
|---|--------------|-------|-----------|------------|-------|----------------------------------|-----------------------------------|--|--|--|
|   | 1997–98 2000 |       | 2003      |            |       | Percent<br>of Change<br>1997/98– | Percent<br>of Change<br>2000–2003 |  |  |  |
|   | Total        | Total | Carve Out | Integrated | Total | 2003                             | 2000-2003                         |  |  |  |
| Subcapitation   | 50%          | 41%   | 44%       | 71%        | 56%   | 6%                               | 15%                               |  |  |  |
| Case rates  | Not asked    | 41%   | 44%       | 43%        | 44%   | NA                               | 3%                                |  |  |  |
| Bonuses/penalties tied to<br>performance  | Not asked    | 41%   | 56%       | 57%        | 56%   | NA                               | 15%                               |  |  |  |
| NA=Not Applicable   |              |       |           |            |       |                                  |                                   |  |  |  |

## Limits on MCO Profits and Administrative Costs

As shown on **Table 71**, nearly 61% of managed care systems reportedly place a limit on MCO administrative costs, with carve outs being far more likely to do so (71% of carve outs versus 42% of integrated systems). Fewer than half of managed care systems (42%) limit MCO profits; again, carve outs are far more likely to do so (57% of carve outs versus 17% of integrated systems). In general, there has been a moderate decline since 2000 in the percentage of systems that limit MCO profits and a slight increase in the percentage that limit administrative costs.

| Table 71<br>Percent of Managed Care Systems that Place Limits on Managed Care Organization<br>Profits and Administrative Costs |       |       |           |            |                                  |                                   |           |  |  |  |
|--|-------|-------|-----------|------------|----------------------------------|-----------------------------------|-----------|--|--|--|
| 1997   |       | 2000  |           | 2003       | Percent<br>of Change<br>1997/98- | Percent<br>of Change<br>2000–2003 |           |  |  |  |
|  | Total | Total | Carve Out | Integrated | Total                            | 2003                              | 2000-2003 |  |  |  |
| Systems that limit MCO profits   | 48%   | 55%   | 57%       | 17%        | 42%                              | -6%                               | -13%      |  |  |  |
| Systems that limit MCO administrative costs  | 58%   | 50%   | 71%       | 42%        | 61%                              | 3%                                | 11%       |  |  |  |

## **MCO Performance Incentives**

**Table 72** shows that less than a quarter of managed care systems tie bonuses/penalties to MCO performance for children's behavioral health service delivery, with carve outs being more likely to do so. Overall, there has been a slight decline (4%) reported since 2000 in use of performance-based bonuses/penalties.

| Table 72Percent of Managed Care Systems withBonuses or Penalties for MCOs Based on Performance |               |  |     |     |     |  |  |  |
|--|---------------|--|-----|-----|-----|--|--|--|
|  | 2000<br>Total | 2003 Percent<br>of Change<br>2000-2003 |     |     |     |  |  |  |
| Systems with bonuses<br>or penalties based on<br>MCO performance                               | 27%           | 27%                                    | 15% | 23% | -4% |  |  |  |